

Jay Luber | Mortgage Banker/Broker

cell 602.881.2378 • office 602.595.1233 • jluber@galaxyig.com

Objective: Provide new home loans, refinancing, and loan modification counseling to Phoenix area residents.

Skills: Experienced Financial Problem-solver; Strategic Thinker and Entrepreneur; Motivating and Decisive Manager
Compassionate and Trustworthy Loan Officer.

Experience: **Galaxy Lending Group LLC**, Phoenix, 1/2009–present
Owner and President

Formed mortgage lending company focused on helping clients financially handle unprecedented economic challenges and opportunities. Establishing strong working relationships, broad client base and funding network. Industry expert interviewed routinely for broadcast and print news coverage.

First Horizon Mortgage Company, Phoenix, 2/2005–5/2008
Vice President/District Manager

Sold Lifestyle Lending Group to First Horizon Home Loans, February 1, 2005. Retained as vice president to manage Phoenix business operations, achieving business development goals and loan objectives. Assumed New Mexico territory in new assignment in February 2007.

Lifestyle Lending Group LLC, Phoenix, 1/2000–2/2005
Owner and President

Launched and grew residential lending company with 70+ employees and \$200M annual loan production. Set vision, created strategies, directed execution. Voted Top Ten mortgage banker for three years in *Ranking Arizona: The Best of Arizona Business*. Converted from Mortgage Broker to Mortgage Banker in 2003.

North American Mortgage Company, Phoenix, 3/1995–1/2000
Vice President, promoted from Branch Manager

Oversaw Arizona wholesale and retail loan production. Managed eight branch offices with 50+ Retail Loan Officers and four Wholesale Account Executives.

Valley National Bank/Bank One Mortgage, Phoenix, 6/1987–3/1995
Branch Manager, promoted from Loan Officer

Supervised 10 Loan Officers and originated residential home loans.

Western Savings and Loan, Phoenix, 1/1985–6/1987
Loan Officer

Originated residential home loans.

Education: *Bachelor of Science*, Smith School of Business, University of Maryland